

[People]

New VP of International Sales for Global Luggage Conglomerate



Bill Duncan

He has already been overseeing the international channel for

BILL DUNCAN HAS BEEN PROMOTED to vice president of international sales and will oversee Ricardo Beverly Hills' international expansion efforts. With over 20 years of experience in the luggage industry, Duncan brings significant experience to the position.

the past six months. In his new role, he will be responsible for the growth of the company's proprietary brands – Ricardo Beverly Hills, Stephanie Johnson, Skyway and American Explorer – in international markets. Previously, Duncan served as a regional sales director after joining the company approximately five years ago. "Bill is a respected and driven sales executive with a strong track record of success," said Paul Sarazin, president of Ricardo Beverly Hills.

[Product]

Backpack Designed for Women

TORTUGA LAUNCHES ITS AWARD-WINNING Women's Setout Backpack with a new suspension system that puts the shape of a woman's torso at the forefront of design. Ergonomic shoulder straps and the hip belt are made to comfortably fit narrower shoulders, shorter torsos and a wide range of breast and hip sizes.

"There are a lot of bags designed to be unisex and fit both men and women," said Taylor Coil, Tortuga's marketing director. "However, unisex bags are typically most comfortable on people with broad shoulders and long torsos – physiological traits more common in men."

Made of weather-resistant recycled polyester created from recycled plastic bottles, the women's Setout Backpack is an innovative blend of suitcase-



style packing, with a suspension system that transfers 80% of the bag's weight away from the shoulders and just enough internal organization for trips of a week or more. MSRP: \$179. To learn more about the winner of the 2018 Carry Awards for the Best Carry-on Bag, visit tortuga.com.

Tortuga's Women's Setout Backpack packs like a suitcase and carries like a backpack.

Charge As You Go

STAY IN TOUCH WHILE POWERING UP with the Lucas Spinner Business Case from 24-7 International, with integrated port and USB cable that connects to your own power bank. Other amenities include an RFID-lined pocket, two exterior convenience pockets for easy access and organization, an ergonomic and retractable multi-tier push lock trolley handle and four spinner wheels for multidirectional effortless mobility. The bag's large main compartment has adjustable tie-down straps and a separate laptop compartment. MSRP: \$175. Contact 24-7 International customer service manager Eric Anton at eric.anton@24-7int.com for more information, or visit 24-7international.com.



The Lucas Spinner Business Case from 24-7 International

C'est Magnifique!

WITH THE RECENT RELEASE OF THE 3-PIECE CONRAD COLLECTION FROM Travelers Club®, another sophisticated yet highly functional addition to the company's très chic French Connection brand line, the nouveau jet-setter will find the perfect combination of elegance and utility. This new design model brings a touch of Euro-flavor with its sleek and durable construction in ABS/PC material to a collection comprising two uprights and a carry-on. Features include a 360° 8-wheel spinner system, push-button recessed trolley handle system, top and side handles, fully lined interior with compression straps and dual accessory pockets, and a USB port located on the mounted TSA-accepted lock. MSRP: \$659.99/3-piece set; \$279.99/28" upright; \$249.99/24" upright; \$219.99/20" carry-on. Visit travelersclub.com for more information about this collection.



The Conrad Collection from Travelers Club

[Product]

“Memory Foam Mattress for the Skull”

REST UPRIGHT WITHOUT DEVELOPING NECK PAIN IN THE process with bullbird’s BR2, a travel rest ergonomically designed for better alignment that is small enough to fit into any carry-on and sleek enough to travel confidently.

“The uncomfortable ergonomics of resting upright in a confined space have negative impacts on our posture, spinal alignment and even brain health – via restricting blood flow to the brain,” said Glenn Maddocks, CEO and founder of bullbird LLC.

The BR2 promotes better posture and alleviates pressure through the cervical spine. MSRP: \$59.99. For more information, contact bullbird’s Director of Marketing, John Atkins, at john@bullbirdgear.com or visit bullbirdgear.com.



Bullbird’s BR2 travel rest makes upright rest in an economy seat more comfortable

Designed to Haul Anything

BUILT TO LAST, EAGLE CREEK’S F19 CARGO HAULER DUFFELS use bluesign®-approved fabrics and sustainable manufacturing processes throughout. Bags show off new features like zip-away backpack straps that stow in the front zip pocket; a removable mesh divider inside to keep gear from shifting; separate end pockets for dirty/wet stuff; a U-shaped top lid with reflective finger loop zipper pulls for easy access into the main compartment while wearing gloves; compression straps to condense contents and provide gear attachment; a foam-padded bottom to help protect contents against impact and more. Available in three solid colors and two seasonal limited edition prints, the bag even packs into one end pocket when not in use. MSRP: \$99-\$189. For more information, visit eaglecreek.com.



Eagle Creek’s F19 Cargo Hauler Duffels are made of extra durable TPU fabric that provides maximum abrasion and water resistance.

Photographer’s Dream Bag

HEX INTRODUCES THE GLACIER SERIES DSLR BAGS, A collection of four camera bags designed to help photographers and travelers tackle their next shoot or urban adventure. The Back Loader DSLR Backpack (MSRP: \$198.95) features a padded and fleece-lined multiuse main compartment with configurable and removable partitions to store camera gear, with three mesh and Velcro®-brand pockets on the facing side for additional accessory storage. The Cinema Backpack (\$239.95) is designed for cinematic gear – specifically a Canon 1DX with lens attached – and features a padded lumbar support belt to help distribute the weight of the gear off shoulders. Both bags are sturdy in premium water-resistant CORDURA® or 900D poly materials. The patent-pending Ranger Clamshell Glacier Camo DSLR Backpack (\$199.95) has integrated compression buckles so users can control how the bag is opened for easy camera access. The Ranger Glacier Camo DSLR Sling (\$99.95) offers a fold-out bottom panel that can be tucked out of the way or completely removed to allow the bag to be packed flat for travel. For more information about individual bag features and additional colors, visit hexbrand.com.



HEX worked with multiple photographers, including Trashhand, to develop all styles for optimal functionality.

Polished and Professional

JACK GEORGES GOES UPSCALE WITH ITS VOYAGER UPTOWN Duffel Tote for women. Perfect for weekend travel, it measures 18” x 12” x 9” and features a 3-way zip opening for easier access inside. Neatly arrange all business essentials among an array of exterior and interior zippered and open pockets. Stow up to a



17” laptop in the bag’s padded compartment or use it to stow files and documents. Handmade in soft and supple leather in brown or black, the tote can travel atop a trolley with its piggyback strap. MSRP: \$398. Visit jackgeorges.com for more information.

Designed for women, the Voyager Uptown Duffel Tote by Jack Georges

[Product]

Compact Case

MANDARINA DUCK'S LOGODUCK+ CABIN TROLLEY FEATURES polycarbonate construction, rounded contours and a compact body. Four double wheels are color-matched to the case and interior graphics on the mesh lining have been updated. The case has anti-scratch side studs, rubber branded bumpers and a TSA-accepted lock for easier opening. Collection colors include beryl green, black, colony blue, duck yellow, fjord blue, flame scarlet, fuchsia, lily white and silver. MSRP: \$200. For more information, visit www.mandarinduck.com/en-us.



Mandarina Duck's LogoDuck+ Cabin Trolley



All-in-one Bag

MINKEEBLUE ELIMINATES THE NEED TO CARRY MULTIPLE BAGS with its patented all-in-one organizational fashion bag that transforms from a 1- to a 2-compartment bag. The Ella Tote is ideal for commuters and travelers alike. The bag separates shoes, lunch, laptop, purse essentials and more, deftly organizing all thanks to a folding panel and an assortment of pockets, including an interior padded slip pocket that fits up to a 15" laptop and side pockets designed to hold water bottle, umbrella and smartphone. There are two points of entry to access bag contents, a back slip panel for sitting atop a suitcase and protective metal feet. A 10.5" x 5" x 5.5" lunch/toiletry bag is an optional add-on. Available in taupe and black. MSRP: \$139-\$165. See the bags at minkeebue.com.



MinkeeBlue's The Ella Tote was designed by an engineer - Founder/CEO Sherrill Mosee.



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[Product]

Designed for Women to Make Travel Seamless

THE DELSEY MONTROUGE IS ELEGANT, FUNCTIONAL AND lightweight, showcasing its savoir faire in a sophisticated style that includes a supple softside exterior balanced with gold metal and vegan leather accents for a refined, decidedly feminine look. The collection's 20" carry-on and 25" spinner include DELSEY-exclusive removable and washable zip-lining to keep the bag clean and fresh, year after year, and the checked bag features a unique 50/50 clam-shell opening with two distinct packing compartments to keep clothes separate from shoes and outerwear. Rounding out the collection are a wide-mouth carry-on duffel with lots of exterior and interior pockets; a go-anywhere backpack with padded laptop sleeve and three exterior pockets; and a beauty case with built-in mirror designed to hold makeup, creams and toiletries galore.

These three cases are each equipped with a smart band to slide over the tubes of a rolling case.

Other collection features include a TSA-accepted combination lock, DELSEY's patented, break-in resistant SECURITECH® 2-zip, anti-slip handle and four double spinner wheels. Cases come in black and sage green. Sale price range: \$59.99-\$199.99. For more information, visit shop.delsey.com.



DELSEY MONTROUGE wide-mouth carry-on rounds out this elegant and functional collection.

Travel Healthy – Arrive Refreshed

TSK – TRAVEL SAFETY KIT – EQUALS REFRESHED TRAVELER. Plane It Safe introduces the TSK Clear Bag pre-packed with the company's new line of products, Refreshed Traveler, including hand sanitizer, refresh wipes, facial tissues, foot covers and face masks in the standard kit. TSKs can also be custom-designed based on customer expectations and needs.

Every TSK bag contains manufacturer-direct travel hygiene products that are thoroughly tested and FDA-approved. The expanded line offers solutions to meet the needs of the most sophisticated traveler. Custom TSKs provide unique branding opportunities that showcase each company's brand while utilizing the Refreshed

Traveler product line. MSRP: \$9.95. For more information, visit planeitsafe.com.



FDA-approved, custom options – the TSK by Plane It Safe promotes healthy travel.

Unquestionable Function, Uncompromising Fashion

PRETTY AND PRACTICAL, ROYCE NEW YORK'S EXECUTIVE TRAVEL Wash Bag makes a style statement in handcrafted full grain pebbled leather in blue, tan and black. Measuring 10.25" x 5.5" x 5", this toiletry wash bag is an ideal choice for tightly packed and organized spaces. MSRP: \$275. For more information, visit royce.us.



ROYCE New York's Executive Travel Wash Bag slips smoothly into bag or backpack.

Art Training Combines with Couture Technique

FUN, FEMININE AND FULL-ON FASHIONABLE, NICOLE MILLER'S Lip Stick pattern from 24-7 International is pulled directly from the archives of one of America's most influential and famous designers. The collection offers a variety of sizes, including the 24" Spinner (shown), each featuring a polycarbonate shell that provides a perfect canvas for this striking print. Cases have eight 360° spinner wheels and a locking pull handle to provide ease of mobility while on the go. Interior accessory pockets and compression straps add to organization and security for travelers' belongings. MSRP: \$120. For more information, visit 24-7international.com, or contact Eric Anton at eric.anton@24-7int.com.



Nicole Miller's Lip Stick Collection isn't shy about showing off its iconic design.

Art Appreciation

MIAMICA INTRODUCES THE ART OF PACKING, A COLLECTION offering travelers the perfect accessories built on the principles of modern design and functionality – and one that helps keep them organized and eases the packing process while they're on the go.

The collection includes a Shoe Bag with Mesh Panel for visibility and breathability (MSRP: \$15); 2-piece Luggage Tag Set (\$15); Expandable Packing Cube (\$20); Bottle Kit (\$15); Pill Case (\$15); and Foldable Laundry Bag (\$15). For more information, visit miamica.com.



Miamica's 6-piece The Art of Packing Collection organizes travelers.

[Business]

Eagle Creek Picks Winners of “Quit Your Job and Travel” Contest

SEATTLE-BASED DAWNIELLE RENÉ AND Austin-based Liz Schepel are two of six lucky winners who get to travel anywhere in the world, courtesy of Eagle Creek.

René hasn’t taken any vacation days in the last two years but has always dreamed of going to Italy. Schepel, a social worker who has always wanted to get deeper into her work hasn’t taken a lot of time to travel herself. Both are now set to travel the world, thanks to Eagle Creek’s Quit Your Job and Just Go Travel.

The longtime travel gear brand launched the contest in 2019 after learning 700 million vacation hours go unused a year. As travelers themselves, they

know that travel can enhance your life and research proves traveling makes you a better worker and even twice as likely to get a raise. Eagle Creek wanted to help inspire the thousands of Americans who are overworked to just get out there by offering six working professionals the chance to travel anywhere in the world. Learn more about this program at eaglecreek.com/quityourjob.



Dawnielle René



Liz Schepel

Woman-Owned Business Honors Memory of Irving Wein

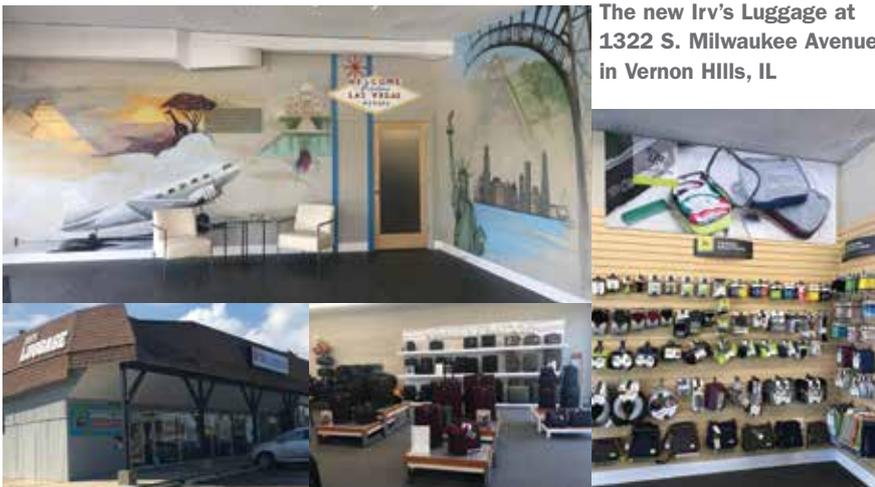
AFTER DECADES OF SERVICE TO THE CHICAGO METROPOLITAN AREA AND A DRAMATICALLY altered retail environment, Irv’s Luggage went out of business in May of 2018.

“After careful consideration and a revised business model, my husband Pete and I started a new company, Windy City Luggage and Repair, and we bought the DBA Irv’s Luggage,” said Renee Silverman, president of Irv’s Luggage and Windy City Luggage and Repair. “The Irv’s luggage brand was and is an established brand in Chicago, and one that consumers have known and trusted for decades.”

The business was relaunched in August of 2018, but the building the company was operating out of was sold. After scouting for a new location, the Silvermans found a place in Vernon Hills, IL in a busy retail/restaurant area with excellent window frontage and street visibility.

The new location, featuring a newly-remodeled 3,500-square-foot showroom and full service repair center on the premises, opened at 1322 S. Milwaukee Avenue on August 1, 2019.

The new Irv’s Luggage at 1322 S. Milwaukee Avenue in Vernon Hills, IL



Patent Awarded to Hands-free Luggage Accessory

RETRASTRAP – THE RETRACTABLE STRAP invented to tow wheeled luggage in hands-free ease by Omar Abass, founder and CEO of Columbus, OH-based Retra Products – recently received its notice of allowance from the United States Patent and Trademark Office (USPTO) and is now a non-provisional utility patent. Worn in a cross-body manner just like a purse or duffel bag, the device takes mere seconds to attach and adjust, diminishes the risk of theft and forgetting the bag and can help make luggage feel much lighter. Abass compares using the RetraStrap to driving a car with an automatic transmis-



sion versus a standard. For more information, visit retrastrap.com.

Go hands-free while keeping your carry-on close with the RetraStrap.

[Business]

Licensing Agreement Brings TSA Recognized Locks to More Travelers

SAFE SKIES® HAS ENTERED INTO A PATENT LICENSING AGREEMENT WITH CONAIR Corporation, a long-term agreement that will enable Conair® to offer its customers industry-leading, patented TSA recognized luggage locks and give Safe Skies brand awareness among a broader customer portfolio.

"This licensing agreement with Safe Skies ensures our customers can rest assured that the luggage lock they purchase from us is TSA recognized, meaning their bags can be opened and relocked by authorized personnel when inspection is needed," said Jim Schwab, senior VP at Conair Corporation.

"Our patented technology makes it safer and easier for authorized personnel to perform physical inspections, which is ultimately what brands like Conair are looking for and we are anticipating other brands to follow suit," said David Tropp, founder of Safe Skies.

To learn more about Safe Skies and its collection of TSA recognized luggage locks visit safeskielocks.com.

[Moving]

New Warehouse for David King & Co.

AFTER 45 YEARS IN BOSTON'S downtown Leather District, David King & Co., Inc. has sold its warehouse. The new warehouse location is at 1340A Commonwealth Avenue, Allston, MA 02134. The mailing address is David King & Co., 170 Tremont Street, #1205, Boston, MA 02111.

Classifieds

Email your classified ad to Kim Wong at kim@travel-goods.org. Deadline for the Winter 2019 issue is November 4, 2019.

DEJUNO SEEKS EXPERIENCED SALES REPRESENTATIVES FOR LUGGAGE, TRAVEL GEAR

Dejuno is an established provider of quality travel goods with placement in national and regional retailers. We are welcoming seasoned sales representatives to grow together with our brand by creating new opportunities. Interested candidates should contact Daniel Gao at daniel.gao@dejuno.com.

SEEKING SALES/MARKETING MANAGER

M&A, Inc., subsidiary to Travelers Club®, is seeking a leader for our sales/marketing team to assist in broadening our brand and additionally launching a patented special project. As marketing is a vital role, being the ultimate support for our entire business, the candidate will provide creative ideas with strategic initiatives. Please send resumé to peter@travelersclub.com.

MERCHANDISER/PURCHASING MANAGER/PRODUCT DESIGNER

M&A, Inc., subsidiary to Travelers Club®, is seeking an accomplished product developer to assist in broadening our new brand and additionally launching a patented special project. As product development is instrumental for our entire company, the candidate will provide original and inventive ideas with strategic initiatives. Please send your resumé to peter@travelersclub.com.

SEEKING MOTIVATED SALESPERSON WITH TRAVEL STORE ACCOUNTS

Airport security has master tools to open, inspect and relock our TSA-Accepted Luggage Locks so travelers get to use and reuse our special luggage locks, rather than have the locks clipped during mandatory checked baggage inspections at U.S. airports. Safe Skies®: large domestic inventory; multiple SKUs; lifetime guaranteed. Contact dtropp@aol.com for more information, safeskielocks.com.

SEEKING MOTIVATED RELATIONSHIP MANAGER WITH LUGGAGE INDUSTRY CONTACTS

Airport security has master tools to open, inspect and relock our TSA Zipper Luggage Locks so travelers get to use and reuse our special luggage locks, rather than have the locks clipped during mandatory checked baggage inspections at U.S. airports. Safe Skies®: 12 lock factories in China; dozens of worldwide luggage brands using TSA-Accepted Safe Skies Zipper Locks. Contact dtropp@aol.com for more information, safeskielocks.com.

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