[People]

New Product Development Manager at LongLat

LONGLAT INC. HAS NAMED KAREN WELCH the new product development manager for the company’s growing portfolio of luggage brands. Welch will proactively manage strategic and tactical execution of product specifications and strategies for all items, from first stages through final product rollout, and will create an effective timeline for new product launches in sync with corporate initiatives that will build the American Flyer, Jenni Chan, Isaac Mizrahi, Kathy Ireland, Body Glove, Ed Heck and future brands.

“Karen brings a fresh vision of travel goods to the LongLat team,” noted LongLat President Gary Perella. “Her previous operations positions with retail leaders H&M, Target and Victoria’s Secret make her uniquely qualified to implement procedural processes with our design and manufacturing teams.”

Industry Veteran Asset to Portmantos Team

MIKE GOTHELF HAS BEEN APPOINTED DIRECTOR of operations for Portmantos, Inc. Gothelf joins the company after 43 years in the luggage and travel goods industry where he has held various positions in buying, wholesale sales and management. His career began after receiving his MBA at The Wharton School when he became the assistant luggage buyer at Abraham & Straus in Brooklyn, NY. Gothelf spent the last 10 years with Rimowa, where he was instrumental to its national growth, recognition and success. Among Gothelf’s noteworthy contributions during an impressive career include the growth of Boyt Luggage, ZERO Halliburton, Travelpro (during its launch), Eagle Creek, Kipling and DELSEY Paris Luggage.

Travelon Appoints Chief Financial Officer

SEASONED FINANCIAL EXECUTIVE MATTHEW Lyons has joined Travelon® as its CFO. Lyons is responsible for Travelon’s accounting, finance, operations and customer service teams. A certified public accountant with an extensive background in accounting, financial planning and analysis, taxes, strategic planning, warehousing and logistics, operations and human resources functions, Lyons’ analytical and operational focus will help Travelon manage its growth in the coming years. Prior to joining Travelon, Lyons held several lead finance positions at fast-growing international distribution companies. He received his bachelor’s degree in accounting from the University of Illinois in Urbana-Champaign.

Team Members Promoted, Recognized

EAGLE CREEK HAS PROMOTED DAN Funk to retail merchandising manager. In his new position, Funk will be responsible for driving the global strategy and execution of Eagle Creek’s environmental design and in-store presentation across all channels of distribution. Prior to joining Eagle Creek, Funk spent four years at Boardworks Surf in roles ranging from digital marketing to accounting. He has a Bachelor of Science degree in marketing from Florida State University and completed a Design Media Certificate from U.C. San Diego. In his youth, Funk earned the Distinguished Eagle Scout Award.

Eagle Creek employees have chosen Carlos Arango as 2017 Creeker of the Year, an award that recognizes an employee who has made a significant contribution to the brand by going above and beyond their daily responsibilities – in other words, one who lives and breathes the brand. Arango demonstrates qualities and behaviors that are at the heart and soul of Eagle Creek, including a positive attitude and genuine concern for his work.

[Product]

The Holds-Everything Jacket

CRAGHOPPERS’ DAVENPORT JACKET CAN CARRY THE kitchen sink. The jacket boasts 21 pockets: two welted zipped lower; two up-and-over; two welted zipped chest; a zipped sleeve; six zipped inner; two mesh; a dry bag; ID pocket; passport RFID; touchscreen phone; and pen pockets. To sweeten the deal, this jacket has Insect Shield technology repelling pesky insects all day and Solar Shield for protection against harmful UV rays.

It also has a handy sunglasses wipe and a mesh lining. The Davenport Jacket is a lightweight must-have for all adventures. MSRP: $160. See the jacket at craghoppers.com/us.

Craghoppers’ Davenport Jacket is perfect for travelers who want to carry a lot but don’t want the bulk of a backpack.
Industry First

EPIC TRAVELGEAR INTRODUCES THE FIRST BIO-COMPOSITE luggage in the world. Meet Phantom™ BIO, constructed of BioLITE material, a natural hemp fiber-reinforced polypropylene produced and developed in Sweden. BioLITE forges a shell that is both lighter and stronger than traditional polypropylene due to the hemp fiber’s ability to reduce density while engaging polymers at a molecular level. The case has a removable, washable Re:FRESH interior made of 55% organic cotton and 45% organic hemp and a highly water-resistant outer zipper. With a durably engineered EPIC VTT outer shell design and DualTrak wheel system, the case measures 26” x 18” x 10” and comes in natural white. MSRP: $550. For more information, visit epictravelgear.com.

Patented Perks

CONSTRUCTED OF POLYCARBONATE/ABS, OLYMPIA USA’S 3-PIECE Athena Series (21”, 25”, 29”) offers a patented utility-hook for hanging articles like small bags and a hidden compartment inside the case’s expandable area (carry-on size only). It is fully loaded with eight jumbo wheel spinners; high quality aluminum locking handle system; grip handle on the bottom of the case; an interior divider that creates two separate compartments, with an additional zip pocket on the divider; and a detachable clear vinyl 3-1-1 wet zip pouch. With an elegantly imprinted fully padded interior lining and expandability feature, it comes in gray, purple and wine. MSRP: $180/21”; $200/25”; $220/29”; $600/set. Visit olympiausa.com for more information.
**Wardrobe Enhancer**

FROM THE LODIS COLLECTION NAMED FOR the famed Rodeo Drive in Beverly Hills, the Rodeo Under Lock & Key Ally RFID Leather Work Tote is a spacious tote crafted from smooth Italian leather with thick hand-painted edges. Featuring a magnetic tab closure and plentiful pockets to keep you organized in luxe style, the bag offers gilded hardware and signature RFID protection to finish the statement look. A structured silhouette with a level base provides stability. Available in black, this tote will ship in new latte and brick colors for fall 2018. MSRP: $398. See this collection and others at lodis.com.

**Versatility and Verve**

PERFECT FOR A QUICK GETAWAY OR EXTENDED ADVENTURE, Samsonite’s softside Ascella™ has travel bags to suit the destination. Collection pieces include Spinner Uprights, Wheeled Expandable 21”, Wheeled Underseat Carry-On, Travel Tote, Wheeled UltraValet® Garment Bag and UltraValet Garment Bag. Constructed of durable polyester and reinforced with lightweight flexible steel wire, this enduring collection will be your companion on countless journeys. Smooth-rolling wheels and an aluminum upright handle ensure easy arrivals. Organization inside makes packing a snap, including a WetPak™ to use after that last-minute swim. Collection colors include black, cobalt blue, teal and amethyst purple. MSRP: $119.99/20” Expandable Spinner. Visit samsonite.com to see the individual features of each style.

**Bags Have Best-in-class Durability**

EAGLE CREEK INTRODUCES THE NATIONAL GEOGRAPHIC GUIDE SERIES, EXPEDITION-ready bags designed with a focus on rugged durability and mobility. Featuring double-coated tarpaulin fabric, wipeable internal organization constructed of Bi-Tech and TPU mesh, this is a mobile base camp, suitable for the most remote places on earth and easily hosed out after a trip. Available in black, bags have water-resistant lockable and self-repairing zippers and reflectivity for blackout conditions and come with the Eagle Creek No Matter What™ Warranty. The National Geographic Guide Series Collection comes in a variety of pieces. MSRP: $349/Expedition Pack; $199/All Purpose Duffel; $249/60L Utility Backpack 40L; $349/Borderless Convertible Carry On; $499/Yonder Rolling Trunk 32; $59/Pack-it Storage™ Compression Cube Set S/M. See the entire collection and individual bag features at eaglecreek.com/national-geographic.
No Two Bags the Same

HAMILTON PERKINS® PRESENTS THE waterproof Earth Tote, a simply designed reversible tote bag for everyday use constructed of recycled plastic bottles and recycled billboards. Features include a detachable wristlet for smaller tech items, a main compartment with magnetic snap closure, and YKK zippers. It is available in sea-foam green. MSRP: $95. See the bag at hamiltonperkins.com.

Sixteen recycled bottles and one yard of billboard vinyl go into each Hamilton Perkins Earth Tote.

Pop That Top

TRAVELERS CLUB LUGGAGE UNVEILS THE LATEST in expandable luggage design – a family of uprights and underseaters that vertically expands almost 50% for more packing space. Each piece comes with the patent-pending super-functional 2-IN-1™ feature, granting a choice between the USB port and adjoining slit pocket/phone holder. The patent-pending Top Expandables, made of Cationic Jacquard, offer a fully lined interior, top carry handle, push-button retractable trolley handle and in-line blade wheels. This interesting expandability feature provides the option of using the extra space if needed or keeping the luggage smaller when not used. The Top Expandable family comes in a variety of sizes. MSRP: $150/16" Underseater; $150/17" Underseater; $175/20" Carry-on; $175/21" Carry-on; $200/24" Carry-on. For more information, visit travelersclub.com.

For a traveler who might need more space for bigger or bulkier items, Travelers Club’s new Top Expandable line is a perfect fit.

Practically Perfect

HANDCRAFTED IN GENUINE LEATHER, this Cosmetic Make Up Brush Case by Royce/Emporium Leather Company is a practical pouch for organizing brushes, pencils and makeup accessories. Made in genuine leather, it ensures convenient storage and easy access during makeup application. MSRP: $65. For more information, visit royceleathergifts.com.

Get the Edge This Summer

HEYS LAUNCHES EDGE, A FUTURISTIC 3-PIECE SPINNER LUGGAGE SET (21", 26", 30") that is as stylish as it is functional. Made from durable yet lightweight polycarbonate composite with an elegant brushed metallic finish, sturdy metal corner guards and attractive color-matching trim, this modern set features four 360° dual spinner wheels, flush-mounted TSA-accepted combination lock, an internal color-matched trolley handle of lightweight aluminum and 20% zipper-released expandability. Fully lined interiors feature 50/50 storage with a fully zipped divider, multiple handy zippered pockets and a buckled compression strap. The collection comes in seven metallic shades: navy, silver, black, burgundy, gold, rose gold and gunmetal. MSRP: $279.99/$319.99/$359.99; $959.97/3-pc set. See the collection at heys.com.

Covered by the Heys Worldwide 5 Year Prestige Class Warranty, Edge is available in July 2018.

Rx for Style

A TRADITIONAL DOCTOR BAG, JACK GEORGES’ Voyager Classic Doctor Bag features soft, hand-stained buffalo leather perfect for a day trip. It has a large single gusset allowing added flexibility for oversized items. A padded laptop pocket and organizer pockets hold essentials like smartphone, wallet and more. The outside back zippered pocket allows quick access. The bag comes with an adjustable/removable shoulder strap. It measures 16-1/2" x 14" x 7-3/4". MSRP: $432. For more information, visit jackgeorges.com.

Sixteen recycled bottles and one yard of billboard vinyl go into each Hamilton Perkins Earth Tote.

Jack Georges’ Voyager Classic Doctor Bag balances innovative design, durability and classic styling.

The Cosmetic Make Up Brush Case by Royce/Emporium Leather Company is available in red and black.
**Classifieds**

Email your classified ad to Cathy Hays at chaystga@aol.com. Deadline for the Fall 2018 issue is August 7, 2018.

**SEEKING TEAM LEADER**

Travelers Club is seeking a leader for our sales and marketing team to assist in broadening our brand as well as launching a patented special project. Marketing, a vital role in being the ultimate support for our entire business, provides creative ideas with strategic initiatives. Please send your resume to resume@travelersclub.com.

**PRODUCT DEVELOPER SOUGHT**

Travelers Club is seeking an accomplished product developer to assist in broadening our new brand as well as launching a patented special project. Product development, being instrumental for our entire company, provides original and inventive ideas with strategic initiatives. Please send your resume to resume@travelersclub.com.

**SEEKING MOTIVATED SALESPERSON WITH TRAVEL STORE ACCOUNTS**

Airport security has master tools to open, inspect and relock our TSA Accepted Luggage Locks so travelers get to use and reuse our special luggage locks, rather than have the locks clipped during mandatory checked baggage inspections at U.S. airports. Safe Skies®: 12 lock factories in China; dozens of worldwide luggage brands using TSA-Accepted Safe Skies Zipper Locks. Contact dtropp@aol.com for more information.

**SEEKING MOTIVATED RELATIONSHIP MANAGER WITH LUGGAGE INDUSTRY CONTACTS**

Airport security has master tools to open, inspect and relock our TSA Zipper Luggage Locks so travelers get to use and reuse our special luggage locks, rather than have the locks clipped during mandatory checked baggage inspections at U.S. airports. Safe Skies®: 12 lock factories in China; dozens of worldwide luggage brands using TSA-Accepted Safe Skies Zipper Locks. Contact dtropp@aol.com for more information.

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**[Product]**

**Rest on the Road**

IGLOO: THE ULTIMATE TRAVEL PILLOW SET IS complete comfort with a travel pillow featuring a unique design that holds all the weight of your head with 360° support, a lumbar cushion to allow the ultimate body position for rest and a bag to carry both pillow and cushion that transforms into an arm pocket. Pieces can be stowed into the kit’s small compression bag and attached easily to a backpack or luggage. Sets come in red maple leaf and blue fleur-de-lis. MSRP: $50. Visit igloo4travel.com/en for more information.

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**[Milestones]**

**Roberto Mustacchi**

EMPLEEES AT TRAVELO® ARE SAD TO ANNOUNCE THAT Travelon Chief Financial Officer Roberto Mustacchi died six months after being diagnosed with cancer. He was 63. Roberto’s intellect, passion and energy were the source of countless contributions to Travelon’s growth while he enriched and improved the lives of all those he worked with. Roberto leaves behind his loving wife, Loreen; his son, Robert, and daughter, Caterina.

As an original founding partner in Travelon, Roberto put together the business plan that enabled Don and Jan Godshaw to purchase the company. His contributions over 20 years transcended most areas of the company. Roberto’s analytical problem solving and the way he navigated the growth and infrastructure of the company was invaluable. As a hands-on CFO, you could find Roberto at trade shows building out a booth as naturally as working with customers building and growing important relationships.

“To all who knew him, Roberto defined the word, ‘mensch,’” said Don Godshaw, Travelon CEO.

Making a difference in many lives, for years Roberto served as treasurer of the Over the Rainbow Association, an Evanston, IL charity dedicated to providing independent living complexes for individuals with physical disabilities. Donations in his memory can be made to the Over the Rainbow Foundation; overtherainbow.org. Roberto graduated from the University of California at Berkeley and received his MBA in 1978 from the Kellogg School of Management.